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## COMMUNITY REINVESTMENT ACT

### EXAMINATION PROCEDURES FOR LARGE INSTITUTIONS

#### Examination Scope

For institutions (interstate and intrastate) with more than one assessment area, identify assessment areas for a full-scope review. A full-scope review is accomplished when examiners complete all of the procedures for an assessment area. For interstate institutions, a minimum of one assessment area from each state, and a minimum of one assessment area from each multistate metropolitan statistical area/metropolitan division (MSA/MD), must be reviewed using the full-scope examination procedures.

1. Review prior Community Reinvestment Act (CRA) performance evaluations, available community contact materials, Home Mortgage Disclosure Act (HMDA) and CRA performance data including the institution's lending, investment, and service activities by assessment area, the lending of other lenders in those markets, and demographic information from those markets.
2. Select assessment areas for full-scope review by considering the factors below.
  - a. The lending, investment, and service opportunities in the different assessment areas, particularly areas where the need for bank credit, investments and services is significant;
  - b. The level of the institution's lending, investment, and service activity in the different assessment areas, including in low- and moderate-income areas, designated disaster areas, or distressed or underserved nonmetropolitan middle-income geographies designated by the Agencies<sup>1</sup> based on (a) rates of poverty, unemployment, and population loss or (b) population size, density, and dispersion;<sup>2</sup>
  - c. The number of other institutions in the different assessment areas and the importance of the institution under examination in serving the different areas, particularly any areas with relatively few other providers of financial services;
  - d. Comments and feedback received from community groups and the public regarding the institution's CRA performance;
  - e. The size of the population;
  - f. The existence of apparent anomalies in the reported CRA or HMDA data for any particular assessment area(s);

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<sup>1</sup> The Board of Governors of the Federal Reserve System, the Federal Deposit Insurance Corporation, and the Office of the Comptroller of the Currency.

<sup>2</sup> A list of distressed or underserved nonmetropolitan middle-income geographies is available on the Federal Financial Institutions Examination Council (FFIEC) web site at [www.ffiec.gov](http://www.ffiec.gov).

- g. The length of time since the assessment area(s) was last examined using a full-scope review;
- h. The institution's prior CRA performance in different assessment areas;
- i. Examiners' knowledge of the same or similar assessment areas; and
- j. Issues raised in CRA performance evaluations of other institutions and prior community contacts in the institution's assessment areas or similar assessment areas.

### **Performance Context**

1. Review standardized worksheets and other agency information sources to obtain relevant demographic, economic, and loan data, to the extent available, for each assessment area under review. Compare the data to similar data for the MSA/MD, county, or state to determine how any similarities or differences will help in evaluating lending, investment, and service opportunities and community and economic conditions in the assessment area. Also consider whether the area has housing costs that are particularly high given area median income.
2. Obtain for review the Consolidated Reports of Condition (Call Reports), Uniform Bank Performance Reports (UBPR), annual reports, supervisory reports, and prior CRA evaluations of the institution to help understand the institution's ability and capacity, including any limitations imposed by size, financial condition, or statutory, regulatory, economic or other constraints, to respond to safe and sound opportunities in the assessment area(s) for retail loans, and community development loans, investments and services.
3. Discuss with the institution, and consider, any information the institution may provide about its local community and economy, including community development needs and opportunities, its business strategy, its lending capacity, or information that otherwise assists in the evaluation of the institution.
4. Review community contact forms prepared by the regulatory agencies to obtain information that assists in the evaluation of the institution. Contact local community, governmental or economic development representatives to update or supplement this information. Refer to the Community Contact Procedures for more detail.
5. Review the institution's public file and any comments received by the institution or the agency since the last CRA performance evaluation for information that assists in the evaluation of the institution.
6. By reviewing performance evaluations and other financial data, determine whether any similarly situated institutions (in terms of size, financial condition, product offerings, and business strategy) serve the same or similar assessment area(s) and would provide relevant and

accurate information for evaluating the institution's CRA performance. Consider, for example, whether the information could help identify:

- a. Lending and community development opportunities available in the institution's assessment area(s) that are compatible with the institution's business strategy and consistent with safe and sound banking practices;
  - b. Constraints affecting the opportunities to make safe and sound retail loans, community development loans, qualified investments and community development services compatible with the institution's business strategy in the assessment area(s); and
  - c. Successful CRA-related product offerings or activities utilized by other lenders serving the same or similar assessment area(s).
7. Document the performance context information, particularly community development needs and opportunities, gathered for use in evaluating the institution's performance.

### **Assessment Area**

1. Review the institution's stated assessment area(s) to ensure that it:
  - a. Consists of one or more MSAs/MDs or contiguous political subdivisions (i.e., counties, cities, or towns);
  - b. Includes the geographies where the institution has its main office, branches, and deposit-taking (Automated Teller Machines) ATMs, as well as the surrounding geographies in which the institution originated or purchased a substantial portion of its loans;
  - c. Consists only of whole census tracts;
  - d. Consists of separate delineations for areas that extend substantially across MSA/MD or state boundaries unless the assessment area is in a multistate MSA/MD;
  - e. Does not reflect illegal discrimination; and
  - f. Does not arbitrarily exclude any low- or moderate-income area(s) taking into account the institution's size, branching structure, and financial condition.
2. If the assessment area(s) does not coincide with the boundaries of an MSA/MD or political subdivision(s), assess whether the adjustments to the boundaries were made because the assessment area would otherwise be too large for the institution to reasonably serve, have an unusual configuration, or include significant geographic barriers.
3. If the assessment area(s) fails to comply with the applicable criteria described above, develop, based on discussions with management, a revised assessment area(s) that complies with the

criteria. Use this assessment area(s) to evaluate the institution's performance, but do not otherwise consider the revision in determining the institution's rating.

### **Lending, Investment, and Service Tests for Large Retail Institutions**

#### ***Lending Test***

1. Identify the institution's loans to be evaluated by reviewing:
  - a. The most recent HMDA and CRA Disclosure Statements, the interim HMDA Loan Application Register (LAR), and any interim CRA loan data collected by the institution;
  - b. A sample of consumer loans if consumer lending represents a substantial majority of the institution's business so that an accurate conclusion concerning the institution's lending record could not be reached without a review of consumer loans;
  - c. Any other information the institution chooses to provide, such as small business loans secured by non-farm residential real estate, home equity loans not reported for HMDA, unfunded commitments, any information on loans outstanding, and loan distribution analyses conducted by or for the institution, including any explanations for identified concerns or actions taken to address them.
2. Test a sample of loan files to verify the accuracy of data collected and/or reported by the institution. In addition, ensure that:
  - a. Affiliate loans reported by the institution are not also attributed to the lending record of another affiliate subject to CRA. This can be accomplished by requesting the institution to identify how loans are attributed and how it ensures that all the loans within a given lending category (e.g., small business loans, home purchase loans, motor vehicle, credit card, home equity, other secured, and other unsecured loans) in a particular assessment area are reported for all of the institution's affiliates if the institution elects to count any affiliate loans;
  - b. Loans reported as community development loans (including those originated or purchased by consortia or third parties) meet the definition of community development loans. Determine whether community development loans benefit the institution's assessment area(s) or a broader statewide or regional area that includes the institution's assessment area(s). Except for multifamily loans, ensure that community development loans have not also been reported by the institution or an affiliate as HMDA, small business or farm, or consumer loans. Review records provided to the institution by consortia or third parties or affiliates to ensure that the amount of the institution's third party or consortia or affiliate lending does not account for more than the institution's percentage share (based on the level of its participation or investment) of the total loans originated by the consortia, third parties, or affiliates;

- c. All consumer loans in a particular loan category have been included when the institution collects and maintains the data for one or more loan categories and has elected to have the information evaluated.
3. Identify the volume, both in number and dollar amount, of each type of loan being evaluated that the institution has made or purchased within its assessment area. Evaluate the institution's lending volume considering the institution's resources and business strategy and other information from the performance context, such as population, income, housing, and business data. Note whether the institution conducts certain lending activities in the institution and other activities in an affiliate in a way that could inappropriately influence an evaluation of borrower or geographic distribution.
4. Review any analyses prepared by or for and offered by the institution for insight into the reasonableness of the institution's geographic distribution of lending. Test the accuracy of the data and determine if the analyses are reasonable. If areas of low or no penetration were identified, review explanations and determine whether action was taken to address disparities, if appropriate.
5. Supplement with an independent analysis of geographic distribution as necessary. As applicable, determine the extent to which the institution is serving geographies in each income category and whether there are conspicuous gaps unexplained by the performance context. Conclusions should recognize that institutions are not required to lend in every geography. The analysis should consider:
  - a. (Excluding affiliate lending) the number, dollar amount, and percentage of the institution's loans located within any of its assessment areas, as well as the number, dollar amount, and percentage of the institution's loans located outside any of its assessment areas;
  - b. The number, dollar amount, and percentage of each type of loan in the institution's portfolio in each geography, and in each category of geography (low-, moderate-, middle-, and upper-income);
  - c. The number of geographies penetrated in each income category, as determined in step (b), and the total number of geographies in each income category within the assessment area(s);
  - d. The number and dollar amount of its home purchase, home refinancing, and home improvement loans, respectively in each geography compared to the number of one-to-four family owner-occupied units in each geography;
  - e. The number and dollar amount of multifamily loans in each geography compared to the number of multifamily structures in each geography;
  - f. The number and dollar amount of small business and farm loans in each geography compared to the number of small businesses/farms in each geography;



- f. The degree to which penetration by the institution in other low- and moderate-income geographies within the assessment area(s) in reported loan categories compensates for the relative lack of penetration in the subject area.
8. Review any analyses prepared by or for and offered by the institution for insight into the reasonableness of the institution's distribution of lending by borrower characteristics. Test the accuracy of the data and determine if the analyses are reasonable. If areas of low or no penetration were identified, review explanations and determine whether action was taken to address disparities, if appropriate.
  9. Supplement with an independent analysis of the distribution of the institution's lending within the assessment area by borrower characteristics as necessary and applicable. Consider factors such as:
    - a. The number, dollar amount, and percentage of the institution's total home mortgage loans and consumer loans, if included in the evaluation, to low-, moderate-, middle-, and upper-income borrowers;
    - b. The percentage of the institution's total home mortgage loans and consumer loans, if included in the evaluation, to low-, moderate-, middle-, and upper-income borrowers compared to the percentage of the population within the assessment area who are low-, moderate-, middle-, and upper-income;
    - c. The number and dollar amount of small loans originated to businesses or farms by loan size of less than \$100,000; at least \$100,000 but less than \$250,000; and at least \$250,000 but less than or equal to \$1,000,000;
    - d. The number and amount of the small loans to businesses or farms that had annual revenues of less than \$1 million compared to the total reported number and amount of small loans to businesses or farms; and
    - e. If the institution adequately serves borrowers within the assessment area(s), whether the distribution of the institution's lending outside of the assessment area based on borrower characteristics would enhance the assessment of the institution's overall performance.
  10. Review data on the institution's community development loans using information obtained in the performance context procedures, especially with regard to community credit needs and institutional capacity, to determine:
    - a. The number and amount of community development loans in:
      - i. The institution's assessment area(s); or
      - ii. The broader statewide or regional area that includes the assessment area(s) that support organizations or activities with a purpose, mandate, or function that includes

serving the geographies or individuals located within the institution's assessment area(s).

- b. The extent to which community development lending opportunities have been available to the institution;
  - c. The institution's responsiveness to the opportunities for community development lending;
  - d. The extent of leadership the institution has demonstrated in community development lending; and
  - e. The innovativeness or complexity involved.
11. If the institution has been responsive to community development needs and opportunities in its assessment area(s) based on the analysis in step number 10, consider:
- a. The number and dollar amount of community development loans in the broader statewide or regional area that includes the assessment area(s), but:
    - i. Will not benefit the assessment area(s); and
    - ii. Do not support organizations or activities with a purpose, mandate, or function that includes serving geographies or individuals located within the institution's assessment area(s).
  - b. The extent to which these loans enhance the institution's performance.
- Note: Refer to the appendix for additional guidance on addressing activities at the state or multistate MSA, or institution level.
12. Evaluate whether the institution's performance under the lending test is enhanced by offering innovative loan products or products with more flexible terms to meet the credit needs of low- and moderate-income individuals or geographies. Consider:
- a. The degree to which the loans serve low- and moderate-income creditworthy borrowers in new ways or loans serve groups of creditworthy borrowers not previously served by the institution; and
  - b. The success of each product, including number and dollar amount of loans originated during the review period.
13. Discuss with management the preliminary findings in this section.
14. Summarize your conclusions regarding the institution's lending performance under the following criteria:

- a. Lending activity.
  - b. Geographic distribution.
  - c. Borrower characteristics.
  - d. Community development lending.
  - e. Use of innovative or flexible lending practices.
15. Prepare comments for the performance evaluation and the Compliance examination report. Refer to the appendix for guidance on addressing community development activities in the performance evaluation.

***Investment Test***

1. Identify qualified investments by reviewing the institution's investment portfolio, and at the institution's option, its affiliate's investment portfolio. As necessary, obtain a prospectus, or other information that describes the investment(s) and the geographic area(s) or population(s) served. This review should encompass qualified investments, including investments in a broader statewide or regional area and in nationwide funds, that were made since the previous examination (including those that have been sold or have matured) and may consider qualified investments made prior to the previous examination still outstanding. Also, consider qualifying grants, donations, or in-kind contributions of property since the last examination that are for community development purposes. Determine:
  - a. Whether the investments have been considered under the lending or service tests; and
  - b. Whether an affiliate's investments, if considered, have been claimed by another institution.
2. Evaluate investment performance using information obtained in the performance context procedures, especially with regard to community needs and institutional capacity. Determine:
  - a. The number and amount of qualified investments in:
    - i. The institution's assessment area(s); or
    - ii. The broader statewide or regional area that includes the assessment area(s) that support organizations or activities with a purpose, mandate, or function that includes serving the geographies or individuals located within the institution's assessment area(s).

Note: A large institution with a nationwide branch footprint typically has many assessment areas in many states. Investments in nationwide funds are likely to benefit such an institution's assessment area(s), or the broader statewide or regional area that

includes its assessment area(s), and provide that institution with the opportunity to match its investments with the geographic scope of its business.

- b. The extent to which qualified investment opportunities have been available to the institution;
  - c. The institution's responsiveness to opportunities for qualified investments;
  - d. The use of any innovative or complex investments, in particular those that are not routinely provided by other investors; and
  - e. The degree to which investments serve low- and moderate-income areas or individuals, designated disaster areas, or distressed or underserved nonmetropolitan middle-income geographies, and the available opportunities for qualified investments.
3. If the institution has been responsive to community development needs and opportunities in its assessment area(s) based on the analysis in step number 2, consider:
- a. The number and dollar amount of qualified investments in the broader statewide or regional area that includes the assessment area(s), but:
    - i. Will not benefit the assessment area(s); and
    - ii. Do not support organizations or activities with a purpose, mandate, or function that includes serving geographies or individuals located within the institution's assessment area(s).
  - b. The extent to which these investments enhance the institution's performance.

Note: Refer to the appendix for additional guidance on addressing activities at the state or multistate MSA, or institution level.

4. Discuss with management the preliminary findings in this section.
5. Summarize conclusions about the institution's investment performance after considering:
  - a. The number and dollar amount of qualified investments;
  - b. The innovativeness and complexity of qualified investments;
  - c. The degree to which these qualified investments are not routinely provided by other private investors; and
  - d. The responsiveness of qualified investments to available opportunities.

6. Prepare comments for the performance evaluation and the Compliance examination report. Refer to the appendix for guidance on addressing community development activities in the performance evaluation.

### *Service Test*

#### Retail Banking Services

1. Determine from information available in the institution's public file:
  - a. The distribution of the institution's branches among low-, moderate-, middle-, and upper-income geographies in the institution's assessment area(s); and
  - b. Banking services, including hours of operation and available loan and deposit products.
2. Obtain the institution's explanation for any material differences in the hours of operations of, or services available at, branches within low-, moderate-, middle-, and upper-income geographies in the institution's assessment area(s).
3. Evaluate the institution's record of opening and closing branch offices since the previous examination and information that could indicate whether changes have had a positive or negative effect, particularly on low- and moderate-income geographies or individuals.
4. Evaluate the accessibility and use of alternative systems for delivering retail banking services, (e.g., proprietary and non-proprietary ATMs, loan production offices (LPOs), banking by telephone or computer, and bank-at-work or by-mail programs) in low- and moderate-income geographies and to low- and moderate-income individuals.
5. Assess the quantity, quality and accessibility of the institution's service-delivery systems provided in low-, moderate-, middle-, and upper-income geographies. Consider the degree to which services are tailored to the convenience and needs of each geography (e.g., extended business hours, including weekends, evenings or by appointment, providing bi-lingual services in specific geographies, etc.).

#### Community Development Services

6. Identify the institution's community development services including, at the institution's option, services through affiliates. Hold discussions with management and review available materials. Determine:
  - a. Whether services have been considered under the lending or investments tests: and
  - b. If provided by affiliates of the institution, services are not claimed by other affiliated institutions.

7. Evaluate performance using information obtained in the performance context procedures, especially with regard to community needs and institutional capacity. Determine:
  - a. The extent of community development services provided in:
    - i. The institution's assessment area(s); or
    - ii. The broader statewide or regional area that includes the assessment area(s) that support organizations or activities with a purpose, mandate, or function that includes serving the geographies or individuals located within the institution's assessment area(s).
  - b. Their innovativeness, including whether they serve low- or moderate-income customers in new ways or serve groups of customers not previously served; and
  - c. The degree to which they serve low- or moderate-income areas or individuals and their responsiveness to available opportunities for community development services.
8. If the institution has been responsive to community development needs and opportunities in its assessment area(s) based on the analysis in step number 7, consider:
  - a. The extent of community development services in the broader statewide or regional area that includes the assessment area(s), but:
    - i. Will not benefit the assessment area(s); and
    - ii. Do not support organizations or activities with a purpose, mandate, or function that includes serving geographies or individuals located within the institution's assessment area(s).
  - b. The extent to which these services enhance the institution's performance.

Note: Refer to the appendix for additional guidance on addressing activities at the state or multistate MSA, or institution level.
9. Discuss with management the preliminary findings.
10. Summarize conclusions about the institution's system for delivering retail banking and community development services, considering:
  - a. The distribution of branches among low-, moderate-, middle-, and upper-income geographies;
  - b. The institution's record of opening and closing branches, particularly branches located in low- or moderate-income geographies or primarily serving low- or moderate-income individuals;

- c. The availability and effectiveness of alternative systems for delivering retail banking services;
  - d. The extent to which the institution provides community development services;
  - e. The innovativeness and responsiveness of community development services; and
  - f. The range and accessibility of services provided in low-, moderate-, middle-, and upper-income geographies.
11. Prepare comments for the performance evaluation and the Compliance examination report. Refer to the appendix for guidance on addressing community development activities in the performance evaluation.

### **Ratings**

1. Group the analyses of the assessment areas examined by MSA<sup>3</sup> and nonmetropolitan areas within each state where the institution has branches. If an institution has branches in two or more states of a multistate MSA, group the assessment areas that are in that multistate MSA.
2. Summarize conclusions regarding the institution's performance in each MSA and nonmetropolitan portion of each state with an assessment area that was examined using these procedures. If two or more assessment areas in an MSA or in a nonmetropolitan portion of a state were examined using these procedures, determine the relative significance of the institution's performance in each assessment area by considering:
  - a. The significance of the institution's lending, qualified investments, and lending-related services in each compared to:
    - i. The institution's overall activities;
    - ii. The number of other institutions and the extent of their activities; and
    - iii. The lending, investment, and service opportunities in each.
  - b. Demographic and economic conditions in each.
3. Evaluate the institution's performance in those assessment area(s) not selected for examination using the full-scope procedures.

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<sup>3</sup> The reference to MSA may also reference MD.

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- a. Revisit the demographic and lending, investment, and service data considered in scoping the examination. Also, consider the institution's operations (branches, lending portfolio mix, etc.) in the assessment area(s).
  - b. Through a review of the public file(s), consider any services that are customized to the assessment area(s).
  - c. Consider any other information provided by the institution (e.g., CRA self-assessment) regarding its performance in the area.
4. For MSAs, and the nonmetropolitan portion of the state, where one or more assessment areas were examined using the full-scope procedures, ensure that performance in the assessment area(s) not examined using the full-scope procedures is consistent with the conclusions based on the assessment area(s) examined in step 2, above. Select one of the following options for inclusion in the performance evaluation:
- a. The institution's [lending, investment, service] performance in [the assessment area/these assessment areas] is consistent with the institution's [lending, investment, service] performance in the assessment areas within [the MSA/nonmetropolitan portion of the state] that were reviewed using the examination procedures.
  - b. The institution's [lending/investment/service] performance in [the assessment area/these assessment areas] [exceeds/is below] the [lending/investment/service] performance in the assessment areas within [the MSA/nonmetropolitan portion of the state] that were reviewed using the examination procedures; however, it does not change the conclusion for the [MSA/nonmetropolitan portion of the state].
5. For MSA, and nonmetropolitan portions of the state, where no assessment area was examined using the full-scope procedures, form a conclusion regarding the institution's lending, investment, and service performance in the assessment area(s). When there are several assessment areas in the MSA, or the nonmetropolitan portion of the state, form a conclusion regarding the institution's performance in the MSA, or the nonmetropolitan portion of the state. Determine the relative significance of the institution's performance in each assessment area within the MSA, or the nonmetropolitan portion of the state, by considering:
- a. The significance of the institution's lending, qualified investments, and lending-related services in each compared to the institution's overall activities.
  - b. Demographic and economic conditions in each.
6. Also, select one of the following options for inclusion in the performance evaluation:
- a. The institution's [lending, investment, service] performance in [the assessment area/these assessment areas] is consistent with the institution's [lending, investment, service] performance [overall/in the state].

- b. The institution's [lending/investment/service] performance in [the assessment area/these assessment areas] [exceeds/is below] the [lending/investment/service] performance for the [institution/state], however, it does not change the [institution's/state] rating.
7. Determine the relative significance of each MSA and nonmetropolitan area to the institution's overall performance (institutions operating in one state) or statewide or multistate MSA performance (institutions operating in more than one state). Consider:
- a. The significance of the institution's lending, qualified investments, and lending-related services in each compared to:
    - i. The institution's overall activities;
    - ii. The number of other institutions and the extent of their activities; and
    - iii. The lending, investment, and service opportunities in each.
  - b. Demographic and economic conditions in each.
8. When determining the state or multistate MSA rating, as applicable, consider:
- a. Community development loans and services and qualified investments in the institution's assessment area(s) in the state or multistate MSA;
  - b. Community development loans and services and qualified investments:
    - i. In the broader statewide or regional area that includes the institution's assessment area(s) in the state or multistate MSA; and
    - ii. That support organizations or activities with a purpose, mandate, or function that includes serving individuals or geographies in the institution's assessment area(s); and
  - c. If the institution has been responsive to community development needs and opportunities in its assessment area(s) based on the analysis in steps 8a and 8b, consider any community development loans and services and qualified investments in the broader statewide or regional area that includes the institution's assessment area(s) in the state or multistate MSA that:
    - i. Will not benefit the assessment area(s); and
    - ii. Do not support organizations or activities with a purpose, mandate, or function that includes serving geographies or individuals located within the institution's assessment area(s).

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9. Using the Component Test Ratings chart, below, assign component ratings that reflect the institution's lending, investment, and service performance. In the case of an institution with branches in just one state, one set of component ratings will be assigned to the institution. In the case of an institution with branches in two or more states and multistate MSAs, component ratings will be assigned for each state or multistate MSA reviewed.

<b>COMPONENT TEST RATINGS</b>	<b>Points for Lending</b>	<b>Points for Investment</b>	<b>Points for Service</b>
Outstanding	12 Points	6 Points	6 Points
High Satisfactory	9 Points	4 Points	4 Points
Low Satisfactory	6 Points	3 Points	3 Points
Needs To Improve	3 Points	1 Point	1 Point
Substantial Noncompliance	0 Points	0 Points	0 Points

10. Assign a preliminary composite rating for the institutions operating in only one state and a preliminary rating for each state or multistate MSA reviewed for institutions operating in more than one state. In assigning the rating, sum the numerical values of the component test ratings for the lending, investment and service tests and refer to the chart, below. No institution, however, may receive an assigned rating of "Satisfactory" or higher unless it receives a rating of at least "Low Satisfactory" on the lending test. In addition, an institution's assigned rating can be no more than three times the score on the lending test.

<b>Composite Rating</b>	<b>Points Needed</b>
Outstanding	20 Points or over
Satisfactory	11 through 19 Points
Needs To Improve	5 through 10 Points
Substantial Noncompliance	0 through 4 Points

11. Consider an institution's past performance if the prior rating was "Needs to Improve." If the poor performance has continued, an institution could be considered for a "Substantial Noncompliance" rating.
12. For institutions with branches in more than one state or multistate MSA, assign a preliminary overall rating.
- a. To determine the relative importance of each state and multistate MSA to the institution's overall rating, consider:
    - i. The significance of the institution's lending, qualified investments, and lending-related services in each compared to:
      1. The institution's overall activities;
      2. The number of other institutions and the extent of their activities in each; and
      3. The lending, investment, and service opportunities in each.

- ii. Demographic and economic conditions in each.
  - b. Consider the community development loans and services and qualified investments that meet the geographic requirements and that have not been considered in assigning state or multistate MSA ratings. For example, a qualified investment in a regional or nationwide fund that meets the geographic requirements and benefits more than one state, but was not considered because the benefits are not attributable to a particular state or multistate MSA, would be considered at the overall institution level.
13. Review the results of the most recent compliance examination and determine whether evidence of discriminatory or other illegal credit practices that violate an applicable law, rule, or regulation should lower the institution's preliminary overall CRA rating, or the preliminary CRA rating for a state or multistate MSA.<sup>4</sup> If evidence of discrimination or other illegal credit practices by the institution in any geography, or in any assessment area by any affiliate whose loans have been considered as part of the bank's lending performance, was found, consider the following:
- a. The nature, extent, and strength of the evidence of the practices;
  - b. The policies and procedures that the institution (or affiliate, as applicable) has in place to prevent the practices;
  - c. Any corrective action the institution (or affiliate, as applicable) has taken, or has committed to take, including voluntary corrective action resulting from self-assessment; and
  - d. Any other relevant information.
14. Assign final overall rating to the institution. Consider:
- a. The preliminary rating; and
15. Any evidence of discriminatory or other illegal credit practices, and discuss conclusions with management.
16. Write comments and conclusions, and create charts and tables reflecting area demographics, the institution's operation and its lending, investment and service activity in each assessment area for inclusion in the performance evaluation.

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<sup>4</sup> "Evidence of discriminatory or other illegal credit practices" includes, but is not limited to: (a) Discrimination against applicants on a prohibited basis in violation, for example, of the Equal Credit Opportunity Act or the Fair Housing Act; (b) Violations of the Home Ownership and Equity Protection Act; (c) Violations of section 5 of the Federal Trade Commission Act; (d) Violations of section 8 of the Real Estate Settlement Procedures Act; and (e) Violations of the Truth in Lending Act regarding a consumer's right of rescission.

17. Prepare recommendations for supervisory strategy and matters that require attention for follow-up activities.

**Public File Checklist**

1. There is no need to review each branch or each complete public file during every examination. In determining the extent to which the institution's public files will be reviewed, consider the institution's record of compliance with the public file requirements in previous examinations; its branching structure and changes to it since its last examination; complaints about the institution's compliance with the public file requirements, and any other relevant information.
2. In any review of the public file undertaken, determine, as needed, whether branches display an accurate public notice in their lobbies and the file(s) in the main office and in each state contains:
  - a. All written comments from the public relating to the institution's CRA performance and responses to them for the current and preceding two calendar years (except those that reflect adversely on the good name or reputation of any persons other than the institution);
  - b. The institution's most recent CRA performance evaluation;
  - c. A map of each assessment area showing its boundaries, and on the map or in a separate list, the geographies contained within the assessment area;
  - d. A list of the institution's branches, branches opened and closed during the current and each of the prior two calendar years, and their street addresses and geographies;
  - e. A list of services (loan and deposit products and transaction fees generally offered, and hours of operation at the institution's branches), including a description of any material differences in the availability or cost of services between these locations;
  - f. The institution's CRA disclosure statements for the prior two calendar years;
  - g. A quarterly report of the institution's efforts to improve its record if it received a less than satisfactory rating in its most recent CRA performance evaluation;
  - h. The HMDA Disclosure Statement for the prior two calendar years for the institution and for each non-depository affiliate the institution has elected to include in assessment of its CRA record, if applicable; and
  - i. If applicable, the number and amount of consumer loans made to the four income categories of borrowers and geographies (low, moderate, middle and upper), and the number and amount located inside and outside of the assessment area(s).

3. In any branch review undertaken, determine whether the branch provides the most recent performance evaluation and a list of services generally available at its branches and a description of any material differences in availability or cost of services at the branch (or a list of services available at the branch).

# Appendix to Large Institution CRA Examination Procedures

Community Development Loans and Services and Qualified Investments							
Qualified community development (CD) activities in the assessment area (AA) or the broader statewide or regional area that includes the AA(s)							
<b>Initial level activity is considered during the evaluation:</b>	<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 50%; padding: 5px;"><b>Has a purpose, mandate, or function that includes serving the AA</b></td> <td style="width: 50%; padding: 5px;"><b><u>Does not have</u> a purpose, mandate, or function that includes serving the AA</b></td> </tr> <tr> <td style="padding: 5px;"> <p><u>Specific AA</u> when an activity benefits and is targeted to the AA.</p> <p><u>State/Multistate MSA</u> when an activity benefits or is targeted to two or more AAs, or the state or multistate MSA.</p> <p><u>Institution level</u> when an activity benefits or is targeted to:</p> <ul style="list-style-type: none"> <li>A regional area of two or more states not in a multistate MSA, or</li> <li>A regional area that includes, but is larger than one multistate MSA.</li> </ul> </td> <td style="padding: 5px;"> <p>If the institution has been responsive to CD needs and opportunities in its AA(s), these activities may enhance performance at the state, multistate MSA, or institution level as applicable.</p> <p><u>State/Multistate MSA</u> when the activity benefits geographies or individuals located in a state or multistate MSA where the bank has one or more defined AA.</p> <p><u>Institution level</u> when the activity is in the broader regional area that includes the bank's AA(s).</p> </td> </tr> <tr> <td colspan="2" style="padding: 5px;"><b>Note:</b> It is not appropriate to assign activities to a specific AA or state unless the bank can demonstrate the activity benefitted, and was targeted to, the AA or state.</td> </tr> </table>	<b>Has a purpose, mandate, or function that includes serving the AA</b>	<b><u>Does not have</u> a purpose, mandate, or function that includes serving the AA</b>	<p><u>Specific AA</u> when an activity benefits and is targeted to the AA.</p> <p><u>State/Multistate MSA</u> when an activity benefits or is targeted to two or more AAs, or the state or multistate MSA.</p> <p><u>Institution level</u> when an activity benefits or is targeted to:</p> <ul style="list-style-type: none"> <li>A regional area of two or more states not in a multistate MSA, or</li> <li>A regional area that includes, but is larger than one multistate MSA.</li> </ul>	<p>If the institution has been responsive to CD needs and opportunities in its AA(s), these activities may enhance performance at the state, multistate MSA, or institution level as applicable.</p> <p><u>State/Multistate MSA</u> when the activity benefits geographies or individuals located in a state or multistate MSA where the bank has one or more defined AA.</p> <p><u>Institution level</u> when the activity is in the broader regional area that includes the bank's AA(s).</p>	<b>Note:</b> It is not appropriate to assign activities to a specific AA or state unless the bank can demonstrate the activity benefitted, and was targeted to, the AA or state.	
<b>Has a purpose, mandate, or function that includes serving the AA</b>	<b><u>Does not have</u> a purpose, mandate, or function that includes serving the AA</b>						
<p><u>Specific AA</u> when an activity benefits and is targeted to the AA.</p> <p><u>State/Multistate MSA</u> when an activity benefits or is targeted to two or more AAs, or the state or multistate MSA.</p> <p><u>Institution level</u> when an activity benefits or is targeted to:</p> <ul style="list-style-type: none"> <li>A regional area of two or more states not in a multistate MSA, or</li> <li>A regional area that includes, but is larger than one multistate MSA.</li> </ul>	<p>If the institution has been responsive to CD needs and opportunities in its AA(s), these activities may enhance performance at the state, multistate MSA, or institution level as applicable.</p> <p><u>State/Multistate MSA</u> when the activity benefits geographies or individuals located in a state or multistate MSA where the bank has one or more defined AA.</p> <p><u>Institution level</u> when the activity is in the broader regional area that includes the bank's AA(s).</p>						
<b>Note:</b> It is not appropriate to assign activities to a specific AA or state unless the bank can demonstrate the activity benefitted, and was targeted to, the AA or state.							
<b>PE comments:</b>	<p><u>Specific AA</u> – Discuss conclusions regarding evaluation of the level of activity. Comment on the quantitative measure of the loan/investment/service and the qualitative aspects that augmented performance levels.</p> <p><u>State/Multistate MSA</u> – Discuss conclusions regarding evaluation of the level of activity. Comment on the quantitative measure of all loans, investments, and services in all the AA(s) in the state or multistate MSA combined. Include statewide and regional activities that contribute to the state/multistate MSA's overall assessment and indicate if related amounts are in addition to or included in specific AA discussions or tables. Explain if loans, investments, and/or services for any AA were given greater weight than others and why. Comment generally on qualitative aspects that augmented performance, such as responsiveness to need, degree of innovation, or complexity.</p> <p><u>Institution level</u> – Discuss conclusions regarding evaluation of the level of activity. Comment on the quantitative measure of all loans, investments, and services in all states and multistate MSAs combined. Include regional and nationwide activities that contribute to the institution's overall assessment and indicate if related amounts are in addition to or included in the specific state or multistate MSA discussions or tables. Explain if loans, investments, and/or services for any state or multistate MSA were given greater weight than others and why. Comment generally on qualitative aspects that augmented performance, such as responsiveness to need, degree of innovation, or complexity.</p>						
<b>Show in tables (when used):</b>	<p><u>Specific AA</u> - Include qualified activities the bank can demonstrate directly benefit or target the AA.</p> <p><u>State/Multistate MSA</u> – Separate line for qualified activities that support an organization or activity that covers an area that is larger than, but includes the institution's AA, and has not been attributed to a specific AA. Include regional activities and nationwide investments that benefit, or are targeted, to a specific state or multistate MSA.</p> <p><u>Institution level</u> – Separate lines for 1) regional and 2) nationwide activities that were not otherwise attributed to a specific AA, state, or multistate MSA.</p>						